

# Jerome Ryan

Expert in financing real asset based conservation projects, including water quality and water quantity.

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## Summary

Jerome has long held the belief that in order to have a healthy economy, we must also have a healthy ecology. The basic tenet of supply and demand dictates that negative or positive externalities must be appropriately incorporated and accounted for in order for economic decisions to be efficient. This idea has now begun to garner a wider acceptance with the concept of "eco-assets".

However back in 2002 after graduating from the Stanford Graduate School of Business, when Jerome founded Sustainable Environments, LLC, (which subsequently became Environmental Management Partners, LLC) to pursue the business of wetland mitigation banking, this was still a very new concept.

Environmental Management Partners, LLC (EMP), believes that mitigation banking is an essential component of sustainable development. Mitigation banking is both an investment opportunity and a means of environmental stewardship that will result in an eventual net gain in environmental quality.

EMP has created a secondary market where owners of mitigation banks can sell out their entire bank wholesale. Until now, there has not been an alternative for the owners of mitigation banks to continue to manage their mitigation banks and to hold onto the long-term financial risk inherent in this lack of diversification. The EMP sell-out option allows the entrepreneurs to take the funds and move on.

In 2008 EMP closed on it first two acquisitions in Florida. In 2009 the members of EMP completed the certification of the Su-Knik Mitigation Bank in the Matanuska Susitna Borough of Alaska. In 2010 the members of EMP completed the certification of the Skagit Environmental Mitigation Bank in Mount Vernon, Washington.

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## Experience

Founder

August 2007 - Present

Founded to pursue the acquisition of wetland and conservation mitigation banks. Successfully partnered with \$4.5 Billion private equity real estate group and acquired first two wetland banks in Florida in 2008. At the time they were the largest single bank acquisitions in the history of mitigation banking.

Mr. Ryan contributes to all tasks, but focuses on business management including investment strategy, the set-up and long term management and administration of the legal entity. He also negotiates the credit ratios for the bank, analyze the economic impact of the resulting credit ratios, negotiate the service area, analyze the economic impact of the resulting service area, and analyze and set the pricing structure for the credits.

## Founder

June 2002 - Present

Jerome founded Sustainable Environments, LLC to pursue the certification of wetland mitigation banks. Successfully certified one of the first wetland mitigation banks in Washington State ([www.skagitenvironmentalbank.com](http://www.skagitenvironmentalbank.com)) and one of the first wetland mitigation banks in Alaska ([www.su-knikmitigationbank.com](http://www.su-knikmitigationbank.com)).

## Manager of Conservation Investments

February 2014 - March 2017 (3 years 2 months)

## Analyst

October 1998 - July 2000 (1 year 10 months)

Financial Analyst & Administrative Manager, 1998-2000. Small private equity management firm; \$300 Million under management. Provide clients with portfolio management and venture capital opportunity analysis.

# Managed all administrative duties, including reporting, accounting

# Covered over 60 equity positions

# Researched and analyzed venture capital opportunities

# Executed all trades and maintained all records

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## Education

Stanford Graduate School of Business

MBA, Public Management Program, MBA, 2000 - 2002

UC Berkeley

BS, Environmental Economics, 1990 - 1997

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[Contact Jerome on LinkedIn](#)